

# Media Release

IFM Investors 



## IFM Investors appoints Head of Global Consultant Relations

**Monday 25 March 2024**

Pension-fund owned global fund manager IFM Investors has today announced it has appointed Claudia Marciano as its Head of Global Consultant Relations, effective from 19 March 2024 and based in London.

Marciano will report to IFM's Head of Global Client Solutions John Gee-Grant and lead IFM's Investment Consultant and OCIO strategy, driving the relationships with consulting firms, across their business lines.

Marciano has over two decades of experience in working with investment consultants globally and joins IFM from Ashmore Group, where she was leading their Consultant Relations efforts. She previously held similar leadership positions at Stone Harbor Investment Partners, TT International, and Morgan Stanley Investment Management.

Marciano joins other recent appointments to the Global Client Solutions team, including Neil Macdonald (Head of Business Operations), Peter Swarbreck (Head of Asia), and Armit Bhambra (Head of Europe).

IFM is a global private markets specialist managing funds that are invested on behalf of working people into assets that are essential for society, such as toll roads, airports, seaports, and renewable energy producers.

By managing, operating, and investing in critical assets, IFM seeks to maximize long-term returns to clients and their members and beneficiaries, as well as creating positive and wide-ranging benefits for communities around the world.

IFM Investors recently signed a Memorandum of Understanding with the UK Government which announced our intention to invest £10 billion in the UK across infrastructure equity and debt by 2027.

### **Quote attributable to IFM Investors Head of Global Client Solutions John Gee-Grant:**

*“Strong relationships, coordination and communication around the world with the consultant community are critical to developing enduring partnerships with existing and potential clients and a key element of our strategy.”*

*“Claudia will add significant expertise to the Global Client Solutions team and help drive our strategy and relationships with investment consultants and the OCIO community, key pillars of our plans to continue to grow IFM Investors globally.”*

### **Quote attributable to IFM Investors Head of Global Consultant Relations Claudia Marciano:**

*“I have been impressed by IFM's investment capabilities, people and culture and the way the firm delivers for their clients. I look forward to working with the team and supporting IFM as it continues its growth and global expansion.”*

### **For media queries, please contact:**

EMEA: JPES Partners [ifm@jpespartners.com](mailto:ifm@jpespartners.com)

Australia: Jamila Fontana 0407 251 130, [jamila.fontana@ifminvestors.com](mailto:jamila.fontana@ifminvestors.com)

### **About IFM Investors**

IFM Investors was established more than 25 years ago with the aim to invest, protect and grow the long-term retirement savings of working people. Owned by a group of Australian pension funds, the organisation has approximately A\$217 billion under management as at 30 June 2023. Because IFM is owned by industry pension funds, we prioritise the interests of 640 like-minded investors worldwide by focusing on assets that combine excellent long-term risk/reward characteristics with broad economic and social benefits to the community. As a signatory to The United Nations-supported Principles for Responsible Investment, IFM actively engages on ESG issues with the companies in which we invest with the aim of enhancing their net performance while minimising investment risk. Operating globally from offices in Melbourne, Sydney, London, Berlin, Zurich, Amsterdam, Milan, New York, Houston, Hong Kong, Seoul and Tokyo, IFM manages investments across infrastructure, debt, listed equities and private equity assets. For more information, visit [www.ifminvestors.com](http://www.ifminvestors.com)