Media Release

IFM Investors

IFM INVESTORS APPOINTS GLOBAL HEAD OF PRODUCT STRATEGY

Monday 2 November 2026

New York - Global pension capital manager IFM Investors has welcomed David Cienfuegos as Global Head of Product Strategy.

The appointment will strengthen IFM's product strategy capability as the organisation continues to grow around the globe and respond to evolving client needs and market dynamics.

Based in New York, his role will be to help IFM identify opportunities, understand changing needs and translate insights into clear product choices for its clients and the 160 million working people around the world whose retirement savings they manage.

David Cienfuegos brings more than 25 years of global investment and leadership experience across public and private markets.

Prior to IFM, he spent 15 years with WTW in a succession of leadership roles for the Investments business, most recently serving as Senior Managing Director and Head of Western Europe and International.

His appointment follows that of Global Head of Investment Research, Jeff Chee, in March.

Quotes attributable to IFM Investors Head of Product Strategy and Innovation, Rekha Misra:

"This role will help ensure IFM is well positioned to respond to the needs of its clients and the ever-changing global dynamics we operate within, and help us make clear and disciplined strategic choices for the benefit of the 160 million working people our clients represent.

"We're delighted to welcome David to IFM. His appointment strengthens our solutions design capability and will help us focus on long-term growth and evolving client needs."

Quotes attributable to IFM Investors Executive Director and Global Head of Product Strategy David Cienfuegos:

"Three things stood out to me about IFM: its purpose, its people and the opportunity to make a meaningful contribution. I was drawn to the organisation's long-term focus and its commitment to investing, protecting and growing the retirement savings of working people."

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For media queries, please contact: Natalie Hasapaki | natalie.hasapaki@ifminvestors.com

About IFM Investors

IFM Investors is a global asset manager, founded and owned by pension funds, with capabilities in infrastructure equity and debt, private equity, private credit, real estate and listed equities. Our purpose is to invest, protect and grow the long-term retirement savings of working people.

With assets under management of approximately AUD$300 billion as of 30 September 2026, we serve over 900 institutional investors worldwide, operating from 18 offices across Australia, Europe, North America and Asia.